



To: Customers with Veris Instruments

December 9, 2008

From: Veris Technologies Customer Service

Re: New data-logging options

As of November 1 2008, Veris Technologies began shipping its new electronics for soil EC and pH mapping—the Soil EC Surveyor and Sensor DataLogger. These replace the Veris instruments in production since 1997. The previous Instrument combined EC (and pH) measuring and logging in one enclosure; in the new configuration, these functions are separated in two consoles. This allows the user more options for logging data. SoilViewer, a new Windows PC laptop-based program for simple, quick, and real-time logging and viewing of EC and pH maps has also been released. See www.veristech.com for more information on these new products.

If you are currently using one of the older instruments, and wish to take advantage of the new technology, here are some options:

1. Trade Instrument in on new EC Surveyor. (please note: this is a limited time offer and is subject to cancellation without notice; Instruments must be in good condition)
 - Net trade difference for #8302CF Instrument with CF card drive: \$1,400 (FOB Salina KS)
 - Net trade difference for #8302 Instrument with floppy drive: \$2,400 (FOB Salina KS)
 - Add the Sensor DataLogger for \$1,200 or log with laptop PC and use SoilViewer real-time map display (SoilViewer software included with EC Surveyor)
2. Continue to use Veris Instrument by exporting data files to PC. If equipped with floppy disk drive and you want to discontinue using floppy disks, you can export data files to PC with Windows HyperTerminal. Requires Veris firmware version 1.76g (EC) or 1.02e (EC and pH) available at www.veristech.com.

If you want more information on any of these new products, or want to take advantage of the trade-in offer, please contact Veris Technologies sales department at the phone number below.